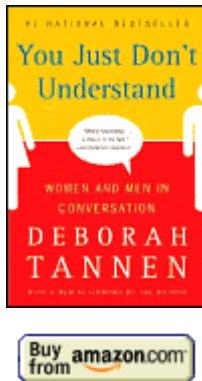


# *You Just Don't Understand*

## *Women and Men in Conversation*

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**15 CEHs**



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1. **Print** exam questions below to use while reading text.
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## Examination Questions

### **Chapter One:** Different Words, Different Worlds

1. According to the author, though all humans need both intimacy and independence, women tend to focus on \_\_\_\_\_.
  - a. intimacy
  - b. independence
2. According to the author, many women feel it is natural to consult with their partners at every turn, while many men automatically make more decisions without consulting their partners.
  - a. True
  - b. False
3. According to the author, which of the following statements is false?
  - a. The essential element of connection is symmetry.
  - b. The essential element of status is asymmetry.
  - c. The symmetry of connection is what creates conflict.
  - d. The asymmetry of status is what creates contest.
4. According to the author, if women speak and hear a language of connection and intimacy, while men speak and hear a language of status and independence, then communication between men and women can be like:
  - a. two different languages
  - b. cross-cultural communication
  - c. a polyglotal debate
  - d. none of the above

### **Chapter Two:** Asymmetries: Women and Men Talking at Cross-purposes

5. According to the author, giving advice is:
  - a. asymmetrical
  - b. symmetrical
6. According to the author, men resist asking for directions and other kinds of information because:
  - a. of the potential for asymmetry
  - b. of the metmessage of superiority
  - c. it creates hierarchy
  - d. all of the above

7. According to the author, women are more inclined to be givers of praise than givers of information.
- a. True
  - b. False

### **Chapter Three:** “Put Down That Paper and Talk to Me!”: Rapport-talk and Report-talk

8. According to the author, study after study finds that \_\_\_\_ talk more at meetings, in mixed-group discussions and in classrooms.
- a. women
  - b. men
9. According to the author, more women feel comfortable doing “private speaking” by using what the author refers to as:
- a. report-talk
  - b. rapport-talk
10. According to the author, for girls, \_\_\_\_ is the glue that holds relationships together.
- a. doing activities together
  - b. touch
  - c. talk
  - d. none of the above
11. According to the author, hurtful and unjustified misinterpretations can be avoided by:
- a. understanding the conversational styles of the other gender
  - b. avoiding conversations with people whom you don't know
  - c. listening and not talking
  - d. none of the above

### **Chapter Four:** Gossip

12. According to the author, gossip can:
- a. serve a crucial function in establishing intimacy
  - b. create a friendship
  - c. be destructive
  - d. all of the above
13. According to the author, being disliked is a \_\_\_\_ devastating punishment for girls and women, because of their need for affiliation.
- a. more
  - b. less
14. According to the author, it is natural to assume that someone who has only negative things to say about others will also say negative things about you when you aren't there.
- a. True
  - b. False

### **Chapter Five:** “I'll Explain It to You”: Lecturing and Listening

15. In a study by psychologist H.M. Leet-Pellegrini to discover whether gender or expertise determined who would behave in a dominant way, observers often rated the male non-expert as \_\_\_\_ dominant than the female expert.
- a. less
  - b. more
16. According to the author, boys use affiliation to gain status, where for girls, affiliation is an end in itself.
- a. True
  - b. False

17. According to the author, men's style of listening and responding is more literally focused on the message level of talk, while women's is focused on the relationship or metamessage level.
- a. True
  - b. False

18. According to the author, the imbalance by which men often find themselves in the role of lecturer, and women often find themselves in the role of audience, is the creation of only one member of an interaction.
- a. True
  - b. False

### **Chapter Six:** Community and Contest: Styles in Conflict

19. According to the author, which of the following statements is false?
- a. To most women, conflict is a threat to connection and to be avoided at all costs.
  - b. To many men, conflict is to be accepted and may even be sought, embraced, and enjoyed.
  - c. Both women and men treat conflict equally.
  - d. none of the above
20. According to the author, boys are far less likely to express and create affiliation by opposition.
- a. True
  - b. False
21. In a study of conversational narratives recorded by her students, Barbara Johnstone found that:
- a. the women's stories tended to be about community
  - b. the men's stories tended to be about contest
  - c. men more often told about experiences in which they acted alone
  - d. all of the above
22. According to the author, when one's habitual style is not working, men and women could both benefit from:
- a. compromise
  - b. negotiation
  - c. flexibility
  - d. none of the above

### **Chapter Seven:** Who's Interrupting? Issues of Dominance and Control

23. According to the author, characteristics of \_\_\_\_ in conversations are often misinterpreted and perceived as interrupting and a sign of dominance.
- a. cooperative overlapping
  - b. style differences
  - c. cultural differences
  - d. all of the above
24. In studies that compared all-male and all-female interaction, of those reporting differences, the great majority observed more interruptive talk among the \_\_\_\_.
- a. males
  - b. females

### **Chapter Eight:** Damned If You Do

25. According to the author, women and men are judged differently, even if they speak the same way.
- a. True
  - b. False
26. According to the author, in female talk, the expression "I'm sorry" can only mean "I apologize."
- a. True
  - b. False

27. According to the author, when women and men get together they interact according to \_\_\_\_ norms.
- a. men's
  - b. women's
28. According to the author, ways of talking associated with masculinity are also associated with leadership and authority, where ways of talking that are considered feminine are not.
- a. True
  - b. False

### **Chapter Nine:** "Look at Me When I'm Talking to You!": Cross Talk Across the Ages

29. According to the author, in physical alignment, and in verbally expressing personal problems, \_\_\_\_ tend to be more indirect.
- a. men
  - b. women
30. In observing the video tapes of the second grade boys and girls, the author observed that:
- a. the girls were able to sit together and talk and complied with the authoritarian framework
  - b. the boys were physically restless and mocked the hierarchical framework
  - c. we judge each other's behavior by the standards our of own
  - d. all of the above
31. According to the author, which of the following statements is false?
- a. When trying to negotiate mutual preferences and decisions, women are often more indirect than men.
  - b. When it comes to talking about their personal relationships and feelings, many men are more indirect.
  - c. When it comes to relationships, both girls' and boys' friendships are egalitarian.
  - d. none of the above

### **Chapter Ten:** Living with Asymmetry: Opening Lines of Communication

32. The process of a mutually aggravating spiral by which each person's response to the other's behavior provokes more exaggerated forms of the divergent behavior is referred to as:
- a. oppositional dialogue
  - b. complementary schismogenesis
  - c. reticent discord
  - d. none of the above
33. According to the author, offering sympathy and offering to do something:
- a. often leads to a disastrous outcome
  - b. are interdependent behaviors
  - c. can be different ways of achieving the same goal
  - d. none of the above
34. According to the author, being with partners is \_\_\_\_ of a strain on women than men.
- a. more
  - b. less
  - c. somewhat equal
  - d. none of the above
35. According to the author, since any statement or action can grow out of widely divergent motives and intentions, you should learn to trust your instincts about what a comment or action means.
- a. True
  - b. False
36. According to the author, when it comes to conversational styles, a more realistic approach is to learn how to:
- a. interpret each other's messages
  - b. explain your own in a way your partner can understand
  - c. explain your own in a way your partner can accept.
  - d. all of the above